

**Thomas Nikles, President and CEO of Keystone Financial Management based in Allentown, PA, Receives National Award for Excellence from John Hancock Financial Network**

**BOSTON, MA**, April 21, 2010—Thomas Nikles, ChFC, President and CEO of Keystone Financial Management based in Allentown, PA, was recognized by John Hancock Financial Network (JHFN) with the *Leading with Excellence (LEX) Award*. The LEX Award recognizes outstanding leadership in building and growing a successful financial services organization, maintaining a culture where financial professionals and advisors can best succeed, and demonstrating a strong commitment to providing clients with exceptional levels of service. Keystone Financial Management also has offices in Lancaster, Harrisburg, Media, and Moosic, PA.

“This is the second year in a row that Keystone Financial Management has earned this award, which is a reflection of the high level of professionalism, respect, integrity, and real value that the firm delivers to clients every day,” said Brian Heapps, Executive Vice President of Sales and Business Development for John Hancock Financial Network. “Especially through these challenging economic times, Tom has led everyone at the firm to go above and beyond to serve their clients.”

“I am very proud to accept this recognition on behalf of the entire team at Keystone Financial Management,” said Nikles. “We are committed to helping all of our clients – companies, families, and individuals – create a unified approach to accumulating and preserving wealth. Being recognized nationally by John Hancock Financial Network shows that our approach to serving clients and supporting financial professionals and advisors is a successful one.”

**About Keystone Financial Management**

Keystone Financial Management is a family of companies that offer a wide range of solutions and services for wealth management, business and succession planning, retirement planning, and compensation design solutions. It has been helping individuals, families, and businesses realize their financial goals for over 50 years. With a strong reputation in Pennsylvania as a leader in financial services and as an innovative business partner, the firm provides financial guidance to nearly 100,000 clients – each with unique financial needs. Visit [www.keystonefinancialmanagement.com](http://www.keystonefinancialmanagement.com).

**About John Hancock Financial Network**

John Hancock Financial Network is a national network of independent firms with approximately 1,900 financial professionals across the U.S. A leader with the stability and scale to offer an innovative business model, John Hancock Financial Network gives entrepreneurial financial professionals the power to effectively build unique businesses, based on their own vision and market opportunity. For more information on John Hancock Financial Network and its national network of independent firms, visit [www.jhnetwork.com](http://www.jhnetwork.com).

**About John Hancock and Manulife Financial**

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 22 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn \$440 billion (U.S. \$420 billion) as at December 31, 2009. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at [www.manulife.com](http://www.manulife.com).

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including [life insurance](#), [fixed and variable annuities](#), [fixed products](#), [mutual funds](#), [401\(k\) plans](#), [long-term care insurance](#), [college savings](#), and other forms of business insurance. Additional information about John Hancock may be found at [www.johnhancock.com](http://www.johnhancock.com).

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